

(formerly known as Paul Fincap Private Limited)

CIN: U65921CH2010PTC032462 NBFC REGISTRATION NO. N-06.00596
Regd. Office.: SCO 829-830, Sector 22-A, Chandigarh-160022
Ph. 0172-5041792, 5041757, 5041740 Fax: 0172-5041713
www.paulfincap.com info@paulfincap.com

Corporate Relations Department, BSE Limited, Phiroze Jeejeebhoy Towers Dalal Street Mumbai- 400001 PML/BSE/CS/2020/_68 6 Date: February 13, 2020

SUB: OUTCOME OF BOARD MEETING

INTIMATION UNDER REGULATION 30 OF SEBI (LISTING OBLIGATIONS & DISCLOSURE REQUIREMENTS) REGULATIONS, 2015 ("SEBI LODR Regulations")

SCRIP CODE: 539113

TIME OF COMMENCEMENT: 12.00 P.M. TIME OF CONCLUSION: 3:30 P.M.

Dear Sir,

In compliance with the provisions of Regulation 33 read with Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we would like to inform your good office that the Board of Directors of the Company in their duly convened meeting held Today i.e. Thursday, the 13th Day of February, 2020 has *inter alia* discussed and approved the following matters:

- Approval of Standalone as well as Consolidated Un-audited Financial Results alongwith Segment Results for the Quarter and Nine Months ended on December 31, 2019. Copy of the said Results is attached herewith as <u>Annexure - A</u>
- Taking note of Limited Review Report issued by Statutory Auditors of the Company on the aforesaid results. Copy of the said Limited Review Report is attached herewith as <u>Annexure - B</u>;

The said results have been reviewed by Audit Committee in its meeting held on 12th Day of February, 2020 and thereafter duly approved and taken on record by the Board of Directors of the Company in their Meeting held today i.e. on 13th Day of February, 2020.

It is also submitted here that as per Regulation 33(3)(b) of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, we have consolidated the said Financial Results with respect to our Joint Venture Company M/s Horizon Remit Sdn. Bhd., Malaysia and with our two Wholly Owned Subsidiary Companies i.e M/s Paul Merchants Finance Private Limited and M/s PML Realtors Private Limited for the Quarter and Nine Months ended on December 31, 2019.



- 3. Re-appointment of Mr. Rajneesh Bansal (DIN 00077230) as Executive Director of the Company. Pursuant to the requirement of Regulation 30 read over with Para A (7) of Part A of Schedule III of SEBI LODR, Para A (7) of Annexure I to SEBI circular no. CIR/CFD/CMD/4/2015 dated 09.09.2015, the required information in this regard is given below:-
 - 1. Name of Key Managerial Personnel (Executive Director) Mr. Rajneesh Bansal
 - 2. Reason for change Re-appointment
 - 3. Date of re-appointment 13-02-2020
 - 4. Term of re-appointment From 01-04-2020 till 31-03-2025
 - 5. Remuneration approved for the period of 3 years i.e. from 01-04-2020 till 31-03-2023.
 - 6. Disclosure of relationships between directors Mr. Rajneesh Bansal is son of Mr. Sat Paul Bansal, Chairman cum Managing Director of the Company and Mrs. Sarita Rani Bansal, Director of the Company. He is brother of Mr. Sandeep Bansal, Director of the Company. He is not related to any other Director, Manager or Key Managerial Personnel of the Company;
 - 7. Brief profile As Per Annexure C

Further, in accordance with Circular no. LIST/COMP/14/2018-19 dated June 20, 2018 issued by BSE Limited, Mr. Rajneesh Bansal is not debarred from holding the office of director pursuant to any SEBI order or any other such authority.

- 4. Re-appointment of Mr. Dharam Pal Sharma (DIN 07284332) as Whole Time Director (WTD) of the Company. Pursuant to the requirement of Regulation 30 read over with Para A (7) of Part A of Schedule III of SEBI LODR, Para A (7) of Annexure I to SEBI circular no. CIR/CFD/CMD/4/2015 dated 09.09.2015, the required information in this regard is given below:-
 - 1. Name of Key Managerial Personnel (WTD) Mr. Dharam Pal Sharma
 - 2. Reason for change Re-appointment
 - 3. Date of re-appointment 13-02-2020
 - 4. Term of re-appointment From 01-04-2020 till 31-03-2025
 - 5. Remuneration approved for the period of 3 years i.e. from 01-04-2020 till 31-03-2023
 - 6. Disclosure of relationships between directors Mr. Dharam Pal Sharma is not related to any other Director, Manager or Key Managerial Personnel of the Company.
 - 7. Brief profile As Per Annexure D

Further, in accordance with Circular no. LIST/COMP/14/2018-19 dated June 20, 2018 issued by BSE Limited, Mr. Dharam Pal Sharma is not debarred from holding the office of director pursuant to any SEBI order or any other such authority.



- 5. Appointment of Mr. Anil Negi (Membership No. 46547, CP No.17213) as Secretarial Auditor of the Company for the Financial year 2020-21. Pursuant to the requirements of Regulation 30 read over with Para A (7) of Part A of Schedule III of SEBI LODR, Para A (7) of Annexure 1 to SEBI circular no. CIR/CFD/CMD/4/2015 dated 09.09.2015, the required information in this regard is given below:
 - a. Name of the Auditor Mr. Anil Negi (Secretarial Auditor)
 - b. Reason for change Appointment
 - c. Date of Appointment 13-02-2020
 - d. Term of appointment One Year (Financial year 2020-21)
 - e. Brief profile As per Annexure E

You are requested to take the same on your records.

Thanking you,

Yours faithfully,

For PAUL MERCHANTS LIMITED.

(HARDAM SINGH)

COMPANY SECRETARY & COMPLIANCE OFFICER FCS 5046

Encl: a.a.



CORP. OFF.: PML House, SCO 829-830, Sector 22-A, Chandigarh - 160 022 Ph. 0172-5041786, 5025090 Fax : 0172-5041709 E-mail : info@paulmerchants.net Website : www.paulmerchants.net REGD. OFF.: DSM 335, 336, 337, 3rd Floor, DLF Tower, 15, Shivaji Marg, Najafgarh Road, New Delhi-110015 Ph. : 011-48702000

STANDALONE UNAUDITED FINANCIAL RESULTS FOR THE QUARTER AND NINE MONTHS ENDED ON 31.12.2019

					(Amount in Rs. Lal	(hs) except Share	and per Share da
			Preceding 3	Corresponding 3	Year to Date	Year to Date	
Sr. No	PARTICULARS	Three Months		Months Ended	Figures for the	Figures for the	Previous Year
31.110	PARTICOLARS	Ended 31.12.2019	Months Ended	31.12.2018 in the	Period ended	Period ended	ended 31.03.201
		İ .	30.09.2019	previous Year	31.12.2019	31.12.2018	
		Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited
1 .	Revenue from Operations	158,929	132,651	94,456	402,641	393,863	489,89
11	Other Income	367	424	475	1,077	968	1,24
III	Total Revenue (I+II)	159,296	133,075	94,931	403,718	394,831	491,14
IV	Expenses			•			
a	Cost of materials consumed						
b	Purchases of Stock-in-Trade	155,446	131,200	92,867	396,291	388,758	482,75
	Changes in inventories of finished goods, Stock-in-Trade and	ļ					
c	work-in-progress	818	(493)	(39)	(234)	(140)	:
d	Employee benefits expense	507	512	631	1,417	1,586	2,1
e	Finance costs	16	13	10	38	39	'.
f	Depreciation and amortization expense	72	69	87	210	235] 3:
g	Other expenses	1,933	1,310	1,147	4,548	3,080	4,4:
	Total Expenses (IV)	158,793	132,611	94,704	402,270	393,558	489,7
٧	Profit/(loss) before exceptional items and tax (I-IV)	503	464	227	1,447	1,273	1,4
VI	Exceptional items				142	-,-:-	"."
VII	Profit/(Loss) Before Tax (V-VI)	503	464	227	1,305	1,273	1,42
VIII	Tax expense					-,-,-	-,
	(1) Current tax	82	49	25	261	333	2
	(2) Deferred tax	97	174	(81)	126	(277)	(2
				(01)	120	(211)	'-
ΙX	Profit (Loss) for the period from continuing operations (VII-VIII)	324	241	283	918	1,218	1,5
X	Profit/(loss) from discontinued operations			- 283	- 316	1,216	1,30
ΧI	Tax expense of discontinued operations				-	-	
XII	Profit/(Loss) from discontinued operations (after tax) (X-XI)				· · · · · · · · · · · · · · · · · · ·		-
				-	-	-	<u> </u>
XIII	Profit/(loss) for the period (IX+XII)	324	241	283	918	1,218	1,5
XIV	Other Comprehensive Income]				
	A (i) Items that will not be reclassified to profit or loss-]				
	Remeasurement Gain(Loss) on defined benefit obligations	5	(9)	(6)	(12)	(2)	
	(ii) Income tax relating to items that will not be reclassified to		j				
	profit or loss	(1)	1	2	3	1	
	B (i) Items that will be reclassified to profit or loss	•	-	•	÷	-	
	(ii) Income tax relating to items that will be reclassified to profit		i				
	or loss		•		-	-	-
	Total Comprehensive Income for the period (XIII+XIV)	}					
	(Comprising Profit (Loss) and Other Comprehensive Income for		l 1				
	the period)	328	233	279	909	1,216	1,5:
XVI	Earnings per equity share (for continuing operation):			·			·
	(1) Basic (face value of Rs. 10 each)	31.56	23.45	27.50	89.32	118.47	146.
	(2) Diluted (face value of Rs. 10 each)	31.56	23.45	27.50	89.32	118.47	146.
XVII	Earnings per equity share (for discontinued operation):						
	(1) Basic (face value of Rs. 10 each)	-	- 1	-		-	
	(2) Diluted (face value of Rs. 10 each)	-		-	÷	-	
	Earnings per equity share (for Continuing and discontinued						
XVIII	operation):						
	(1) Basic (face value of Rs. 10 each)	31.56	23.45	27.50	89.32	118.47	146.
	(2) Diluted (face value of Rs. 10 each)	31.56	23.45	27.50	89.32	118.47	146.

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lotes:

- Standards (Ind-AS) as prescribed under Section 133 of the Companies Act, 2013 read with Rule 3 of the Companies (Indian Accounting Standards) Rules, 2015 and Companies (Indian 1. The Un-audited Standalone financial results of the Company for Quarter & Nine Months ended December 31, 2019 are prepared in accordance with the Indian Accounting Accounting Standards) Amendment Rules, 2016.
 - 2. The above Un-audited Standalone financial results alongwith Segment wise results for the Quarter & Nine Months ended 31.12.2019 were reviewed & recommended by the Audit Committee in its meeting held on 12.02.2020. The same have been approved and taken on record by the Board of Directors of the Company in their meeting held today i.e.
- 3. The Statutory Auditors of the Company have carried out the Limited Review of above Un-audited Standalone Financial Results for the Quarter & Nine Months ended 31.12.2019, on which they have not expressed any reservation or qualification.
- 4. During the nine months ended 31 Dec 2019, the company had sold its two properties at Delhi and Chandigarh and incurred Net loss on such sale amounting to Rs. 142 Lacs. The same is presented at Point VI- Exceptional Items above.
- 5. The Company does not have any exceptional or extraordinary items to report for the above period.
 - 6. Segment reporting is done in accordance with Ind-AS-108 and Segment wise reports are enclosed.
- Previous period Figures have been regrouped/reclassified and rearranged wherever necessary to make them comparable with current period figures.
- accounted for its short term leases in accordance with para 6 of the IND AS. The adoption of standard does not have any material impact on the financial results of the Company. 8. The Company has complied with new IND AS 116 "Leases" effective from 1 April 2019, and considered all material lease contracts existing on April 1, 2019. The Company has
- 9. There are no changes in the accounting policies of the Company except below:
- a) For the nine months ended Dec 2019, Revenue from Operations includes Sale of Travel Packages and incentives received on gross basis whereas revenue earned on booking of Air tickets and Hotels etc. on behalf of customers has been shown on net basis. Gross amount of the booking of Air tickets and Hotels etc done on behalf of customers during the quarer and nine months ended Dec 2019 was Rs 746 Lacs and Rs. 3051 Lacs respectively
 - b) For the nine months ended on Dec 2019, Revenue from operations includes AD-1 referral commission earned on gross basis amounting to Rs. 550.41 Lacs and for Quarter ending Dec 2019 Rs 374.75 (which includes Gross commission earned for Quarter ending June and Sep 2019 as well).
- For the nine months ending Dec 2019, Other expenses include AD1 referral Commission expense amounting to Rs. 289.29 lacs and for the quarter ending Dec 2019 Rs 289.29 (which includes commission for Q1 June of Rs 101 lacs ,for Q2 Sep 2019 Rs 81.09 Lacs and Q3 Dec 2019 Rs 107.08 Lacs)
- 10. In terms of Regulation 33 (2) (a) of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, the Chief Financial Officer and Managing Director have certified that the financial results do not contain any false or misleading statement or figures and do not omit any material fact which may make the statements or figures contained therein misleading.
- 11. As per newly inserted Section 115BAA in Income tax Act, 1961, the existing domestic companies are provided an option to pay Tax at concessional rate of 22% plus applicable surcharge and Cess. These financial results have been prepared on the basis that the company would avail the said option to pay tax at Lower rate of tax.
- 12. The Un-audited quarterly Results for Quarter & Nine months ended 31.12.2019 are available on the website of BSE Limited at http://www.bseindia.com and on the website of the company at http://www.paulmerchants.net

Place: Chandigarh Dated: 13.02.2020

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Sat Paul Bansal

By order of the Board

Sat Paul Bansal DIN-00077499 Chairman & Managing Director

Paul Merchants Ltd.

CORP. OFF.: PML House, SCO 829-830, Sector 22-A, Chandigarh - 160 022 Ph. 0172-5041786, 5025090 Fax : 0172-5041709

E-mail : info@paulmerchants.net Website : www.paulmerchants.net

REGD. OFF.: DSM 335, 336, 337, 3rd Floor, DLF Tower, 15, Shivaji Marg. Najafgarh Road, New Delhi-110015 Ph. : 011-48702000

STATEMENT OF STANDALONE SEGMENT RESULTS FOR THE QUARTER AND NINE MONTHS ENDED 31.12.2019

							(Rs. In lakhs)
Sr. No	PARTICULARS	Three Months Ended 31.12.2019	Preceding 3 Months Ended 30.09.2019	Corresponding 3 Months Ended 31.12.2018 in the previous Year	Year to Date Figures for the Period ended 31.12.2019	Year to Date Figures for the Period ended 31.12.2018	Previous Year ended 31.03.2019
		Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited
1	Segment Revenue				0.10001100	Cilcumited	Naonta
	(Net sale/income from each segment)					<u> </u>	
(a)	Segment - Forex	158,813	132,437	93,131	402,192	389,736	485,221
			· ·	· .		· ·	
(b)	Segment - Travel	93	190		379	3,743	4,240
(c)	Segment - Money Transfer	23	24	28	70		435
	Total	158,929	132,651	94,456	4 02,641	393,863	489,896
(a)	Less: Inter Segment Revenue Segment - Forex	o	_		0	_]
(b)	Segment - Travel	o			٥]
(c)	Segment - Money Transfer	0			0		
3	Net sales/Income From Operations	158,929	132,651	94,456	402,641	393,869	489,896
2	Segment Results (Profit)(+)/ Loss (-) before tax and interest		,	.,,,,,,			
4	from Each segment)						
(a)	Segment - Forex	287	254	l i	830		
(b)	Segment - Travel	16	41	. 38	99	108	141
(c)	Segment - Money Transfer	18	19	22	56	368	413
_	Total	321	315	179	985	1,164	1,420
	Less:						
i)	Interest	16			38		
ii)	Other Un-allocable Expenditure net off Add:	169	262	417	718	819	1,189
	AUG.	•	1				
iii)	Un-allocable income	367	424	475	1,077	968	1,245
	Total Profit Before Tax	503	464	227	1,305	1,273	1,429
3	Segment Assets						ľ
(a)	Segment - Forex	2,517	2,191	2,760	2,517	2,760	5,366
(b)	Segment - Travel	295			295	355	276
(c)	Segment - Money Transfer						
(d)	Unatlocated Assets	38,731	38,042		38,731	36,723	34,031
	Total	41,543	40,540	39,839	41,543	39,839	39,673
4	Sagmant I (shiliting		i				
	Segment Liabilities Segment - Forex	1,891	1,347	411	1,891	411	1,196
(b)	Segment - Travel	78	1,347		78	1	135
(c)	Segment - Money Transfer				-		
(d)	Unallocated Liabilities	691	533	1,483	691	1,483	348
	Total	2,661	1,986	2,141	2,661	2,141	1,679
5	Capital Employed						
j	(Segment assets - Segment Liabilities)					1	
(a)	Segment - Forex	626	844	2,349	626	2,349	4,170
(b)	Segment - Travel	217	201	108	217	108	141
(c)	Segment - Money Transfer	-			-	·	·
(d)	Unaliocated Assets	38,731	38,042	36,723	38,731	36,723	34,031
(e)	Unallocated Liabilities	691	533	1,483	691	1,483	348
_	Total	38,882	38,554	37,697	38,882	37,697	37,994
Notes		20,002		2.,077	13,002	2.,,07.	27,777

1. For the nine months ended 31st Dec 2019, Segment revenue - Travel represents Sale of Travel Packages, net reveue earned on booking of Air ticket, Hotel and Package done on behalf of customers and Incentives recd. Gross amount of the booking of Air tickets, Hotels and Packages etc done on behalf of customers during the quarter and nine months ended 31st Dec 2019 was Rs 746 Lacs and Rs. 3051 Lacs respectively.

2.For the nine months ended on Dec 31, 2019, Segment Revenue -Forex includes AD-1 referral commission earned on gross basis amounting to Rs. 550.41 Lacs and for Quarter ending Dec 31, 2019 Rs 374.75 Lacs (which includes Gross commission earned for Quarter ending June and Sep 2019 as well).

3. Previous period figures have been rearranged and regrouped wherever necessary to make them comparable with current period figures

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Place: Chandigarh Dated: 13.02.2020 Chair

By order of the Board

Sat Paul Bansal DIN-00077499 Chairman & Managing Director

PAUL MERCHANTS LTd. (An 190 9001:2015 Certified Co.) (CIN: L74900DL1984PLC018679)

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CONSOLIDATED UNAUDITED FINANCIAL RESULTS FOR THE QUARTER AND NINE MONTHS ENDED ON 31.12.2019

	······································						nd per Share d
r. No	PARTICULARS	Three Months Ended 31.12.2019	Preceding 3 Months Ended 30.09.2019	Corresponding 3 Months Ended 31.12.2018 in the	Year to Date Figures for the Period ended	Year to Date Figures for the Period ended	Previous Yea
				previous Year	31.12.2019	31.12.2018	
		Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited
1	Revenue from Operations	160,107	133,693	94,926	405,686	395,013	491,6
şi	Other Income	125	183	505	466	1,027	1,7
Ħ	Total Revenue (I+II)	160,232	133,876	95,430	406,152	396,040	492,9
I۷	Expenses						
а	Cost of materials consumed						
b	Purchases of Stock-in-Trade	155,553	131,200	92,867	396,398	388,758	482,
	Changes in inventories of finished goods, Stock-in-Trade and						
c	work-in-progress	711	(493)	-39	(341)	(140)	
d	Employee benefits expense	687	688	733	1,919	1,843	2,
е	Finance costs	72	67	18	186	67	
f	Depreciation and amortization expense	86	78	93	239	251	
8	Other expenses	2,070	1,459	1,279	4,968	3,378	4,
	Total Expenses (IV)	159,179	132,999	94,952	403,369	394,156	490,
V VI	Profit/(loss) before exceptional items and tax (I-IV) Exceptional items	1,053	877	479	2,783 142	1,883	2,
Vii	Profit/(Loss) Before Tax (V-VI)	1,053	877	479	2,640	1,883	2,
VIII		1,055	8//	4/3	2,040	1,003	
VISI	Tax expense (1) Current tax	208	155	90	600	493	
	(2) Deferred tax	98	173	(81)	124	(277)	
	Profit (Loss) for the period from continuing operations (VII-	36	1/3	, jer)	124	(211)	,
1X	VIII)	747	550	470	1,916	1,668	2
X	Profit/(loss) from discontinued operations	- 747	330	4/0	1,510	1,000	
- Xi	Tax expense of discontinued operations	-					
A1	Tax expense of discontinued operations		···				
Xil	Profit/(Loss) from discontinued operations (after tax) (X-XI)	_	<u>.</u>	_	_		
Ail	Share of Profit (Loss) of associates and joint ventures		<u> </u>				
	accounted for using equity method	(e)	(3)	10	(11)	13	
XIII	Profit/(loss) for the period (IX+XII)	(6) 741	546	480	1,905	1,681	2
			346	400	1,503	1,061	
XIV	Other Comprehensive Income A (i) Items that will not be reclassified to profit or loss-						
	Remeasurement Gain(Loss) on defined benefit obligations	5	(11)	(7)	(19)	(2)	
	(ii) Income tax relating to items that will not be reclassified to	_	,,] ''	
	profit or loss	(1)	2	3	5	1	
	B (i) Items that will be reclassified to profit or loss	_``				l .	
	(ii) Income tax relating to items that will be reclassified to				•	i I	
	profit or loss	_				- 1	
	Total Comprehensive Income for the period (XIII+XIV)						
	(Comprising Profit (Loss) and Other Comprehensive Income						
χV	for the period)	745	538	475	1,892	1,679	2
	Profit or loss, attributable to:		- · · · · ·	·-			
	Owners of the Company	741	546	480	1,905	1,681	2
	Non-controlling interests			-	-	-	1
	•		1				
	Total Comprehensive income for the period attributable						ŀ
	Owners of the Company	745	538	475	1,892	1,679	
	Non-controlling interests	-	_	-		-	
XVI	Earnings per equity share (for continuing operation):					i	•
	(1) Basic (face value of Rs. 10 each)	72.05	53.16	46.64	185.35	163.51	21
	(2) Diluted (face value of Rs. 10 each)	72.05	53.16	46.64	185.35	163.51	21
XVII	Earnings per equity share (for discontinued operation):	l	1		1	1	
	(1) Basic (face value of Rs. 10 each)	-			-	-	
	(2) Diluted (face value of Rs. 10 each)	-		-		-	
	Earnings per equity share (for Continuing and discontinued	1			1		
XVIII	operation):	1		l	1		
	(1) Basic (face value of Rs. 10 each)	72.05	53.16	46.64	185.35	163.51	21
	(2) Diluted (face value of Rs. 10 each)	72.05	53.16	46.64	185.35	163.51	2:





Notes:

- prescribed under Section 133 of the Companies Act, 2013 read with Rule 3 of the Companies (Indian Accounting Standards) Rules, 2015 and Companies (Indian Accounting Standards) Amendment Rules, . The Un-audited Consolidated financial results of the Company for Quarter & Nine Months ended December 31, 2019 are prepared in accordance with the Indian Accounting Standards (Ind-AS) as
- 2. The above Un-audited Consolidated Financial results alongwith Segment wise results for the Quarter & Nine Months ended 31.12.2019 were reviewed & recommended by the Audit Committee in its meeting held on 12.02.2020. The same have been approved and taken on record by the Board of Directors of the Company in their meeting held today i.e. 13.02.2020.
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- 4. During the nine months ended Dec 31, 2019, the company had sold its two properties at Delhi and Chandigarh and incurred Net loss on such sale amounting to Rs. 142 Lacs. The same is presented at Point VI- Exceptional Items above.
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 - 6. Segment reporting is done in accordance with Ind-AS-108 and Segment wise reports are enclosed.
- 7. Previous period Figures have been regrouped/reclassified and rearranged wherever necessary to make them comparable with current period figures.
- 8. The Company has complied with new IND AS 116 "Leases" effective from 1 April 2019, and considered all material lease contracts existing on April 1, 2019. The Company has accounted for its short term leases in accordance with para 6 of the IND AS . The adoption of the standard does not have any material impact on the financial results of the Company.
- 9. There are no changes in the accounting policies of the Company except below:
- etc. on behalf of customers has been shown on net basis. Gross amount of the booking of Air tickets and Hotels etc done on behalf of customers during the quarer and nine months ended Dec 2019 was Rs a) For the nine months ended Dec 2019, Revenue from Operations includes Sale of Travel Packages and incentives received on gross basis whereas revenue earned on booking of Air tickets and Hotels 746 Lacs and Rs. 3051 Lacs respectively.
 - b) For the nine months ended on Dec 2019, Revenue from operations includes AD-1 referral commission earned on gross basis amounting to Rs. 550.41 Lacs and for Quarter ending Dec 2019 Rs 374.75 (which includes Gross commission earned for Quarter ending June and Sep 2019 as well)
- For the nine months ending Dec 2019, Other expenses include AD1 referral Commission expense amounting to Rs. 289.29 lacs and for the quarter ending Dec 2019 Rs 289.29 (which includes commission for Q1 June of Rs 101 lacs , for Q2 Sep 2019 Rs 81.09 Lacs and Q3 Dec 2019 Rs 107.08 Lacs)
- 10. As per newly inserted Section 115BAA in Income tax Act, 1961, the existing domestic companies are provided an option to pay Tax at concessional rate of 22% plus applicable surcharge and Cess. These financial results have been prepared on the basis that the company would avail the said option to pay tax at Lower rate of tax.
- 11. In terms of Regulation 33 (2) (a) of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, the Chief Financial Officer and Managing Director of the Company have certified that the above financial results do not contain any false or misleading statement or figures and do not omit any material fact which may make the statements or figures contained therein misleading.
- 12. The Group is submitting the quarterly consolidated financial results for the quarter & Nine months ended 31.12.2019 in accordance with SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended read with circular no. CIR/CFD/CMD1/44/2019 dated March 29, 2019.
- 13. The Un-audited Consolidated Financial Results for quarter & Nine Months ended 31.12.2019 are available on the website of BSE Limited at http://www.bseindia.com and on the website of the company at http://www.paulmerchants.net

Place: Chandigarh Dated: 13.02.2020

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Sat Paul Bansal

By order of the Board

Chairman & Managing Director



CORP. OFF.: PML House, SCO 829-830, Sector 22-A, Chandigarh - 160 022 Ph. 0172-5041786, S025090 Fax : 0172-5041709
E-mail : Info@paulmerchants.net Website : www.paulmerchants.net
REGD. OFF.: DSM 335, 336, 337, 3rd Floor, DLF Tower, 15, Shivaji Marg, Najafgarh Road, New Delhi-110015 Ph. : 011-48702000

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UNAUDITED STATEMENT OF CONSOLIDATED SEGMENT RESULTS FOR QUARTER AND NINE MONTHS ENDED ON 31.12.2019

						 	(Rs. In lakhs
Sr. No	PARTICULARS	Three Months Ended 31.12.2019	Preceding 3 Months Ended 30.09.2019	Corresponding 3 Months Ended 31.12.2018 in the previous Year	Year to Date Figures for the Period ended 31.12.2019	Period ended 31.12.2018	Previous Year ended 31.03.2019
		Unaudited	Audited	Unaudited	Unaudited	Unaudited	Audited
1	Segment Revenue						
	(Net sale/income from each segment)						
(a)	Segment - Forex	158,813	132,437	93,131	402,192	389,736	485,22
(b)	Segment - Travel	93	190	1,297	379	3,743	4,24
(c }	Segment - Others	1,201	1,066	498	3,‡15	1,533	2,23
	Total	160,107	133,693	94,926	405,686	395,013	491,69
	Less: Inter Segment Revenue						,
(a)	Segment - Forex			-	-	-	
(b)	Segment - Travel	-			•	-	
(c)	Segment - Others						
	Net sales/Income From Operations	160,107	133,693	94,926	405,686	395,013	491,69
2	Segment Results (Profit)(+)/ Loss (-) before tax and interest from Each segment)						
(a)	Segment - Forex	287	254	119	830	687	86
(b)	Segment - Travel	16	l	38	99	108	14
	·		· ·				
(c)	Segment - Others	865	728	273	2,149	978	2,20
	Total	1,168	1,024	430	3,079	1,774	3,21
	Less:						
i) 10	Interest	72		10		39	11
107	Other Un-atlocable Expenditure net off Add:	169	262	417	718	819	1,99
iii)	Un-allocable income	125	183	475	466	968	1,29
	Total Profit Before Tax	1,053	877	478	2,640	1,882	2,39
3	Segment Assets						
{a}	Segment - Forex	2,517	2,191	2,760	2,517	2,760	5,36
(b)	Segment - Travel	295			295	355	27
(c)	Segment - Others	25,350	24,198	16,700	25,350	16,700	17,44
(d)	Unallocated Assets	15,349	16,229	19,920	15,349	19,920	17,45
	Total	43,511	42,925	39,735	43,511	39,735	40,54
4	Segment Liabilities						
(a)	Segment - Forex	1,891	1,347	411	1,891	411	1,19
(b)	Segment - Travel	78	106	•	78		13
(c)	Segment · Others	-					
(d)	Unatlocated Liabilities	2,940	3,616	2,866	2,940	2,866	2,470
	Total	4,910	5,069	3,524	4,910	3,524	3,80
5	Capital Employed (Segment assets - Segment Liabilities)				•		
(a)	Segment - Forex	626	844	2,349	626	2,349	4,17
(b)	Segment - Travel	217	201	108	217	108	14
(c)	Segment - Others	25,350		i	25,350	16,700	17,44
(d)	Unailocated Assets	15,349	16,229	19,920	15,349	19,920	17,455
(e)	Unallocated Liabilities	2,940	1	2,866	2,940	2,866	2,470
	T-tol				***		
	Total	38,601	37,856	36,211	38,601	36,211	36,74

Notes

- 1. For the nine months ended 31st Dec 2019, Segment revenue Travel represents Sale of Travel Packages, net reveue earned on booking of Air ticket , Hotel and Package done on behalf of customers and Incentives recd . Gross amount of the booking of Air tickets, Hotels and Packages etc done on behalf of customers during the quarter and nine months ended 31st Dec 2019 was Rs 746 Lacs and Rs. 3051 Lacs respectively.
- 2. For the nine months ended on Dec 31, 2019, Segment Revenue -Forex includes AD-1 referral commission earned on gross basis amounting to Rs. 550.41 Lacs and for Quarter ending Dec 31, 2019 Rs 374.75 Lacs (which includes Gross commission earned for Quarter ending June and Sep 2019 as well).
- 3. Previous period figures have been rearranged and regrouped wherever necessary to make them comparable with current period figures

Place: Chandigarh Dated: 13.02.2020 ____

By order of the Board

Sat Paul Bansal DIN-00077499 Han & Managing Director

JAIN & ASSOCIATES CHARTERED ACCOUNTANTS

S.C.O. 178, Sector 5, Panchkula Phone: 9876110632

Email: npnpjain@gmail.com

Independent Auditor's Limited Review Report on Standalone Unaudited Quarterly and Year to date financial results of the Company Pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

Review report to Board of Directors, Paul Merchants Limited

We have reviewed the accompanying Statement of Unaudited Financial Results of Paul Merchants Limited for the Quarter and Nine months ended 31st December, 2019. This statement is the responsibility of the Company's Management and has been approved by the Board of Directors. Our responsibility is to issue a report on these financial statements based on our review.

We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410 "Review of Interim Financial Information Performed by the Independent Auditor of the Entity", issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the financial statements are free of material misstatement. A review is limited primarily to inquiries of company personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.

Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying statement of unaudited financial results prepared in accordance with applicable accounting standards and other recognized accounting practices and policies has not disclosed the information required to be disclosed in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 including the manner in which it is to be disclosed, or that it contains any material misstatement.

For JAIN & ASSOCIATES CHARTERED ACCOUNTANTS Firm Reg. No.- 01361N

PARTNER
N. No. 089477

DIN 20089477AAAABF5274

Date: 13-02-2020 Place: Chandigarh

JAIN & ASSOCIATES CHARTERED ACCOUNTANTS

S.C.O. 178, Sector 5, Panchkula Phone: 9876110632

Email: npnpjain@gmail.com

Independent Auditor's Review Report on consolidated unaudited quarterly and year to date financial results of the Company Pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

TO THE BOARD OF DIRECTORS OF Paul Merchants Limited

- 1. We have reviewed the accompanying Statement of Consolidated Unaudited Financial Results of Paul Merchants Limited ("the Parent") and its subsidiaries (the Parent and its subsidiaries together referred to as "the Group"), and its share of the net profit/(loss) after tax and total comprehensive income / loss of its associates and joint ventures for the Quarter and Nine months ended 31st December, 2019 ("the Statement"), being submitted by the Parent pursuant to the requirement of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended. Attention is drawn to the fact that the consolidated figures for the corresponding Quarters and Nine months ended 31st December, 2018 as reported in these financial results have been approved by the Parent's Board of Directors, but have not been subjected to review.
- 2. This Statement, which is the responsibility of the Parent's Management and approved by the Parent's Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34 "Interim Financial Reporting" ("Ind AS 34"), prescribed under Section 133 of the Companies Act, 2013, and other accounting principles generally accepted in India. Our responsibility is to express a conclusion on the Statement based on our review.
- 3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410 "Review of Interim Financial Information Performed by the Independent Auditor of the Entity", issued by the Institute of Chartered Accountants of India. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

We also performed procedures in accordance with the circular issued by the SEBI under Regulation 33 (8) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended, to the extent applicable.

- 4. The Statement includes the results of the following entities:
 - (i) Paul Merchants Finance Private Limited (formerly known as Paul Fincap Private Limited),



JAIN & ASSOCIATES CHARTERED ACCOUNTANTS

S.C.O. 178, Sector 5, Panchkula Phone: 9876110632

Email: npnpjain@gmail.com

Wholly Owned Subsidiary

- (ii) PML Realtors Private Limited, Wholly Owned Subsidiary
- (iii) Horizon Remit SDN. BHD., Malaysia, Joint Venture
- 5. Based on our review conducted and procedures performed as stated in paragraph 3 above and in paragraph 6 below, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the recognition and measurement principles laid down in the aforesaid Indian Accounting Standard and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended, including the manner in which it is to be disclosed, or that it contains any material misstatement.
- 6. The consolidated unaudited financial results includes the interim financial statements/ financial information/ financial results of Malaysian Joint Venture which have not been reviewed/audited by their auditors. The consolidated unaudited financial results also includes the Group's share of net loss after tax of Rs. 11.06 Lacs for the nine months ended Dec 31, 2019 as considered in the consolidated unaudited financial results, in respect of Malaysian Joint Venture, based on their interim financial statements/ financial information/ financial results which have not been reviewed/audited by their auditors. According to the information and explanations given to us by the Management, these interim financial statements / financial information / financial results are not material to the Group.

Our conclusion on the Statement is not modified in respect of the above matter.

For JAIN & ASSOCIATES CHARTERED ACCOUNTANTS Firm Reg. No.- 01361N

(NEERAJ JAIN)
PARTNER
M. No. 089477

UDIN 20089477AAAABGG6154

Date: 13-02-2020 Place: Chandigarh

BRIEF PROFILE SH. RAJNEESH BANSAL

Name of Director	Rajneesh Bansal			
Designation	Executive Director			
Age, Date of Birth	45 Years, 27-07-1974			
Qualification	MBA			
Experience				
	Mr. Rajneesh Bansal has over 20 years of diverse experience and has demonstrated his leadership			
	skills, tact and initiative in conjunction with the			
	company's goals & objectives. As a Director, he			
	directs the growth and expansion of Forex, Travel			
	Division and Third Party products of the Company. He			
	is also involved in overall strategy, management &			
	operation of International Money Transfer Business of			
	the Company.			
Expertise in Specific	Leadership skill, tact and initiative in Finance, New			
Functional Area	product lines, IT integration of business model and			
	infra structure development. Displayed exceptional			
	financial prowess in developing the Forex and Travel			
	verticals of the Company in conjunction with the			
	company's goals & objectives.			
Terms and conditions of	Mr. Rajneesh Bansal has been serving the Board as			
appointment or re-	Executive Director of the Company for a term of 5			
appointment	years commencing from 01.04.2015 and ending with			
	31.03.2020. He is proposed to be reappointed for			
	another term of 5 years i.e. from 01-04-2020 till 31-03-			
Details of remuneration	2025.			
sought to be paid	He shall be paid remuneration for a period of three (3)			
oragin to be paid	years with effect from 01-04-2020 on the following terms:			
	a. Annual Remuneration within the range of Rs.			
	66,00,000/- (Rupees Sixty Six Lakh Only) per			
	annum to Rs. 1,00,00,000/- (Rupees One Crore			
	Only) per annum w.e.f. 01.04,2020;			
	b. Commission:- upto 2% of the Net Profits of the			
	Company earned during any financial year based			
	upon his performance as decided by the			
	Nomination and Remuneration Committee of the			
	Board;			
	c. Benefits:- No other benefits, bonuses, stock			
	options, pension, emoluments, allowances etc.			
	d. Service Contract period - 5 years i.e. from 01-04-			
	2020 till 31-03-2025			
j	e. Remuneration period :- 3 years i.e. from 01-04-			
	2020 till 31-03-2023			
	f. Notice Period:- Three months.			
	g. Severance Fees:- No severance fees is payable			



	to him.				
The remuneration last	His remuneration du	uring EV 2010 20 is as given			
drawn (if applicable)	His remuneration during FY 2019-20 is as given below:-				
() ((Rupees Three Lakhs Fifty			
	Thousand Only) per M				
		accommodation valued at Rs.			
		nual increase of 8 % plus water			
Date of first appointment	and electricity in the said house. 27-02-1999				
on the Board	21-02-1999				
Shareholding in the	1,49,746 Equity Share	es (14.566% of Total Paid up			
company	Capital)	(
Relationship with other	1	is son of Mr. Sat Paul Bansal,			
Directors, Manager and		ging Director & Mrs. Sarita Rani			
other Key Managerial Personnel of the company		s brother of Mr. Sandeep Bansal,			
reisonner of the company		pany. He is not related to any er or Key Managerial Personnel			
	of the Company.	ci oi itey managenai r ersoniler			
Other Directorships	Paul Overseas Private	e Limited			
	Paul Energy Projects	Private Limited			
	PML Realtors Private	Limited			
	Paul Excursions Private Limited				
	Paul Fast Remit Private Limited				
	Paul Merchants Finance Private Limited				
	PML Holidays Private				
	Talk More Communications Private Limited Horizon Remit Bhd. Sdn., Malaysia				
	All India Association Of Authorized Money Changers				
	And Money Transfer Agents				
Chairmanship of	NIL				
Committees of other		i			
Boards	NI				
Memberships of Committees of other	Name of the Company	Committee Status			
Boards	Company				
200.00	Paul Merchants	Member of Executive			
	Limited	Committee			
		Member of Stakeholders			
		Relationship Committee			
		Member of CSR Committee			
	David Marchanta	Manula and Audit Committee			
	Paul Merchants Finance Private	Member of Audit Committee Member of Nomination and			
	Limited Remuneration Committee				
	Member of CSR Committee				
	PML Realtors Member of Audit Comm				
	Private Limited	Member of Nomination and			
		Remuneration Committee			



ANNEXURE-D

BRIEF PROFILE MR. DHARAM PAL SHARMA

Name of Director	Mr. Dharam Pal Sharma		
Designation	Whole Time Director		
Age, Date of Birth	65 Years, 04-10-1954		
Qualification	M.A. (Economics), Certified Associate of Indian Institute of Bankers (Part-I) Diploma in Office Organization, Diploma in Business Management		
Experience	He has over 37 years of diverse experience while working with Reserve Bank of India and his experience of working in the departments like Foreign Exchange Management and Human Resource Development is very much in line with the activities of the Company.		
Expertise in Specific Functional Area	Worked with Reserve Bank of India for more than 35 years & retired as General Manager in October, 2014. While working with RBI, served in key areas such as Banking Supervision, Foreign Exchange Management and Human Resource Development. He also served as Administrator (Head) in international training program, Pune which is the training centre jointly run by International Monetary Fund (IMF) and RBI. While working with the Company as Designated Director, he has been playing a valuable role of supervising compliance by the Company with RBI, AML/KYC Regulations applicable to the business activities of the Company.		
Terms and conditions of appointment or reappointment	Mr. Dharam Pal Sharma has been serving the Board as Whole Time Director of the Company for a term of 5 years commencing from 09.11.2015 and ending with 31.03.2020. He is proposed to be reappointed for another term of 5 years i.e. from 01-04-2020 till 31-03-2025.		
Details of remuneration sought to be paid	He shall be paid remuneration for a period of three (3) years with effect from 01-04-2020 on the following terms: a. Annual Remuneration within the range of Rs. 8,50,000/- (Rupees Eight Lakhs Fifty Thousand Only) per annum to Rs. 15,00,000/- (Rupees Fifteen Lakhs Only) per annum w.e.f. 01.04.2020 b. Benefits:- Performance Bonus within the above ceiling, as decided by Nomination and Remuneration Committee of the Board. c. No other benefits, bonuses, stock options, pension, emoluments, allowances etc. will be payable to him during the term.		



	 d. Other Benefits:- Leave Encashment within the above ceiling as per the Company's Policy and Gratuity as per Payment of Gratuity Act; e. Service Contract period:- From 01.04.2020 till 31-03-2025; f. Remuneration period :- 3 years i.e. from 01-04-2020 till 31-03-2023 g. Notice Period:- Two months; h. Severance Fees:- No severance fees is payable; i. Fixed Component: Fixed component is his salary; 		
	j. Performance Linked Incentive:- Performance Linked Incentive within the above ceiling, as decided by Nomination and Remuneration Committee of the Board;		
The remuneration last drawn (if applicable)	His remuneration during FY 2019-20 is as given below:- Rs.76,060/- per month.		
Date of first appointment on the Board	09-11-2015		
Shareholding in the company	NIL		
Relationship with other Directors, Manager and other Key Managerial Personnel of the company	Mr. Dharam Pal Sharma is not related to any Director, Manager or Key Managerial Personnel of the Company.		
Other Directorships	NIL		
Chairmanship of Committees of other Boards	NIL		
Memberships of Committees of other Boards	NIL		



BRIEF PROFILE

Name of Secretarial Auditor: - Mr. Anil Singh Negi (Proprietor of Anil Negi & Company)

Qualification:- Practicing Company Secretary

Branch Office:- (1) Walia Cottage, Ground Floor, Near Auckland Hotel, Lakkar Bazar, Shimla.

(2) SCO 64-65, Sector 17 A, Chandigarh

PAN No. AHKPN2974K **GSTN:** 02AHKPN2974K1Z2

Certificate of Practice Number: 17213

Membership No. 46547 Experience:— 4 years

Anil Negi & Company, a firm of Company Secretaries, was established with a view to provide Corporate Secretarial & other consultancy services to clients. They also deal in issues involving corporate restructuring and SEBI related matters.

Over a period of time the firm expanded and diversified its portfolio of services, in tandem with the changing business environment and client needs.

They are providing a whole gamut of services ranging from Company Incorporation to Corporate Restructuring, Issue management and have been able to establish long lasting relationship with their valued clients. They serve a large and satisfied clientele profile from services sector to manufacturing industries.

Their Firm is recognized for its prompt overhaul. The Firm is been recognized for its young talent and responsiveness. Firm is been operated from Chandigarh / Shimla. The organization is a congregation of professionally qualified and experienced persons who are committed to add value and optimize the benefits accruing to clients. This firm consists of Company Secretaries, and many other professional who are inter-linked with our organization from the different cities of the Himachal Pradesh. Their Firm of Company Secretaries represents a coalition of specialized skills that is geared to offer sound compliance solutions and advices. Their firm is providing services in the various fields of registration and has maintained motivated work force, client retention, high integrity, dedication, sincerity, quality of service and professionalism. There are employees working since the inception of willing to play a long innings. Their boast of commitment and loyalty of their team who lend them stability and success in the past and provide us the confidence to move into future. Today, they are successfully handling the service solutions that assist in providing complete guidance to customers at every individual stage as desired by them, thus helping to achieve high satisfaction levels.

About the Services offered:-

- > Company Law proceedings in complex matters concerning oppression, mismanagement, refusal to register transfers, investigation, freeze on voting rights, etc.
- Advisory services in corporate law matters including FEMA, foreign direct investment, ECBs, takeovers, securities laws, stamp law, etc.
- > Indirect taxation GST, State Excise Law
- Mergers, de-mergers, corporate restructuring, schemes and arrangements.

 Company law formalities such as incorporation, shifting of registered offices, compounding of offences, etc.